

## Group overview 2025

### Enterprise and market position

Mensch und Maschine Software SE (M+M) is a leading provider of technical software and digitization solutions in the CAD/CAM/CAE (Computer Aided Design, Manufacturing & Engineering) and PDM/PLM (Product Data / Lifecycle Management) and BIM (Building Information Modeling / Management) areas.

### 42 years at market, 29 years public

M+M was founded in 1984, and quickly developed into the leading European partner of today's CAD world market leader Autodesk. In 1997 M+M's IPO took place as one of the first issuers on the 'Neuer Markt'.

The M+M business model has since been going through a transition process which strengthened M+M's proprietary part and significantly improved scalability.

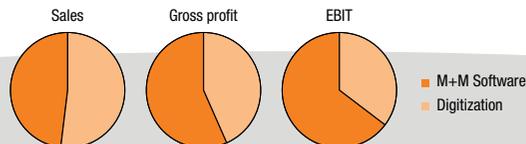
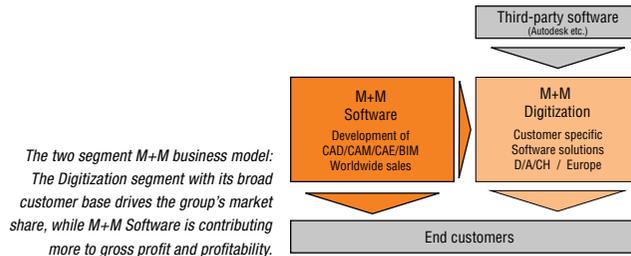
### Two Segments: Software & Digitization

The M+M business model is today based on the segments Software and Digitization (former name: VAR Business).

The M+M Software segment is developing standard software for the areas CAD/CAM, BIM/Engineering, Garden/Landscaping & CAE. Our CAD/CAM and BIM/Engineering software is marketed and sold globally to more than 70 countries, through our own subsidiaries, distributing partners and by export.

The Digitization segment develops tailor-made software solutions for customers in D/A/CH and several other European countries.

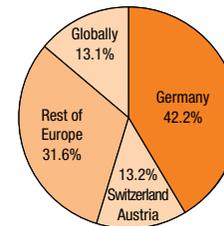
The segment's added value primarily comes from customer-specific adaptations, training and the Autodesk business, which actually contributes less than 25% to group gross profit (in 2001 this had been more than 75%).



### Global sales with D/A/CH focus

In 2025 the lion's share of EUR 238.6 mln sales was contributed by the D/A/CH region with 55.4% (42.2% Germany plus 13.2% Switzerland/Austria), while 31.6% came from other European markets.

EUR 31.1 mln or 13.1% were achieved in Asia, North and South America, Africa and Australia with M+M's self-developed CAM and BIM/Engineering Software products - a EUR 1.9 mln / +6.4% surplus.

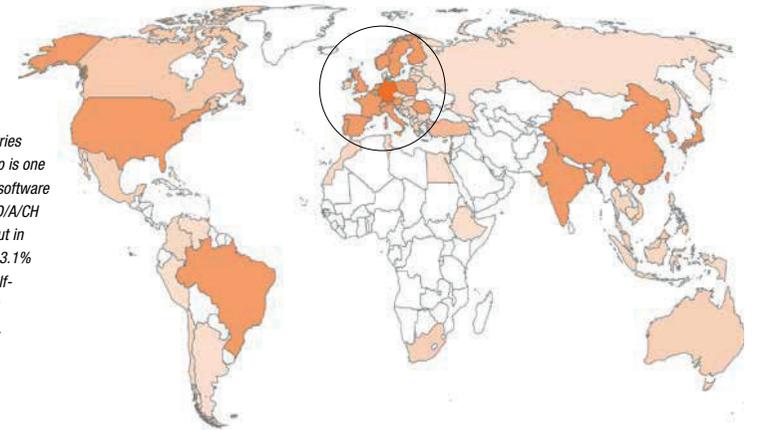
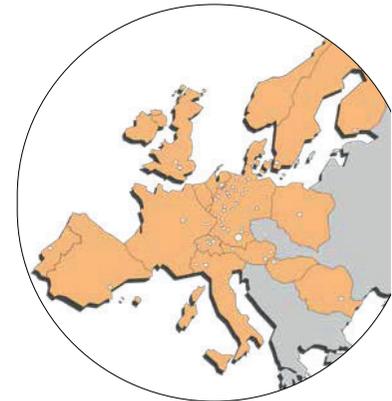


With around 75 locations in 22 countries (colored darker here), the M+M group is one of the leading providers of technical software and digitization. Geographically, the D/A/CH region and Europe dominate sales, but in 2025 a noticeable EUR 31.1 mln or 13.1% were achieved globally, as M+M's self-developed CAM and BIM/Engineering Software is sold to over 70 countries.

### Large customer and installation base

Altogether, Mensch und Maschine's active installed base consists of far more than 100,000 CAD/CAM/CAE/PDM/PLM/BIM seats at over 30,000 end customer sites of all size categories - from small engineer's or architect's offices up to international large-scale enterprises.

M+M operates predominantly in the B2B (business-to-business) sector and only marginally in B2C (business-to-consumer).



## The M+M Portfolio: Digital twins by CAD/CAM/CAE/BIM/PDM/PLM

The extensive M+M portfolio consists of various digital twins, each of which maps complex 3D structures including associated metadata, across industries and segments for the areas of manufacturing, architecture/ engineering/construction and infrastructure.

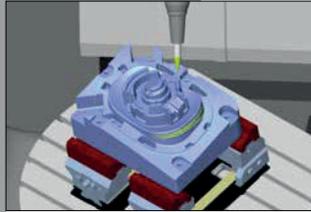
Some examples of such digital twins by M+M:

With the *hyperMILL* CAM software, the entire machining process can be simulated and optimized in 'virtual machine', which contributes significantly to the rapid amortization of our customers' very expensive precision machine tools (pages 6/7 and cover).

BIM - Building Information Modeling/Management: All disciplines of a building in 3D, including masses and cost dimensions as well as project timeline. With BIM Ready, BIM Booster and software solutions for Civil Engineering and Gardening/Landscaping/Earthworks, M+M is among the pioneers in this area (pages 8/9/10/12/13).

BIM for Infrastructure management: M+M MapEdit connects geo and land register data with other data sources to digital city or factory twins, enabling any type of inquiry by internal or external users easily via the web (page 14).

And last but not least, many of M+M's manufacturing customers use PDM Booster, eXs or customX for digital twins in data management, CAE / plant construction or variant design, in order to significantly increase their productivity (pages 11-14).



Virtual Machining in CAM: M+M's hyperMILL



BIM - Building Information Modeling/Management



BIM in Civil Engineering: M+M SOFISTIK Software



BIM for Infrastructure-Management: M+M MapEdit



Manufacturing: M+M PDM Booster, CAE/eXs, customX

